

Press Release
Espoo, Munich, Beijing - November 15, 2007

Nokia Siemens Networks becomes the major DSLAM supplier for Hunan Telecom in China

A new deal between Nokia Siemens Networks and Hunan Telecom sees Nokia Siemens Networks increasing DSL deployment as it expands its cooperation with Hunan Telecom, a subsidiary of China Telecom. Through the expansion contract, Nokia Siemens Networks will support Hunan Telecom in boosting network capacity and preparing for future VDSL2 development.

Under the contract, Nokia Siemens Networks will provide its DSL access solutions to an additional two cities in Hunan province, in central China. This will increase the reach of Nokia Siemens Networks-supplied DSL access to over one million end users in nine cities throughout Hunan.

“Our cooperation with Nokia Siemens Networks and its parent companies goes all the way back to 1986,” said Zhang Fanming, General Manager of Planning Unit, Hunan Telecom. “Nokia Siemens Networks’ DSL solution not only helps us to optimize our current DSL network, but also prepares our broadband service for offering a high variety of subscriber interfaces to TDM, Carrier Ethernet, VoIP, DSL, CATV and fiber systems. The flexibility and reliability of Nokia Siemens Networks’ DSLAM solutions, combined with our long-standing cooperation, made Nokia Siemens Networks the obvious choice for this new supply contract.”

“Nokia Siemens Networks is very proud to have been chosen to help Hunan Telecom expand its broadband offerings,” said Austen Lin, Head of China Telecom Customer Business Team, Nokia Siemens Networks Greater China Region. “Our competitive portfolio can protect customer investment and pave the way for a future all-IP environment. We look forward to supporting Hunan Telecom in bringing its customers increased and improved connectivity and exciting services.”

Nokia Siemens Networks is a global leader in DSL and Passive Optical Network (PON) technology. It is leading the early GPON market with contracts in Kuwait (Ministry of Telecommunication), Indonesia (BizNet), Denmark (EnergiMidt) and Slovakia (Orange), among others. In Asia, Nokia Siemens Networks is also a mayor provider of GE-PON technology, for example, for Korea Telecom.

About Hunan Telecom

Hunan Telecom is the wholly owned subsidiary of China Telecom in Hunan province of China. Hunan Telecom has 20,000 employees and 14 prefecture-level branches and 101 county-level telecom offices with business outlets covering the whole province. The main business and services of Hunan Telecom are operation of diversified national and overseas fixed network and facilities (including wireless local loop); voice, data, graphics and multi-media communications and information services; commutations and information-related system integration, technology development, technology services, information consultancy work.

About Nokia Siemens Networks

Nokia Siemens Networks is a leading global enabler of communications services. The company provides a complete, well-balanced product portfolio of mobile and fixed network infrastructure solutions and addresses the growing demand for services with 20,000 service professionals worldwide. Nokia Siemens Networks is one of the largest telecommunications infrastructure companies with operations in 150 countries. The company is headquartered in Espoo, Finland.

www.nokiasiemensnetworks.com

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