

## Press Release

Düsseldorf, Germany and Mumbai, India – March 1, 2008

### **Nokia Siemens Networks selects Tata Consultancy Services to provide R&D Services**

Partnership for joint R&D activities through partial transfer of Nokia Siemens Networks' Development Center tasks in Düsseldorf, Germany

**Nokia Siemens Networks, one of the world's foremost global enablers of communications services and Tata Consultancy Services (TCS), a leading IT services, business solutions and outsourcing company, have concluded a multi-million Euro agreement to transfer product engineering and R&D services as well as parts of the Operations and Business Software (OBS) business unit activities from Nokia Siemens Networks to TCS. The reassigned parts belong to the Nokia Siemens Networks development center in Düsseldorf, Germany, including 90 employees who will be transferred to TCS as part of this engagement.**

With this agreement Nokia Siemens Networks and TCS will create an efficient set-up whereby TCS will provide global R&D services to Nokia Siemens Networks by leveraging its expertise in the telecommunications sector. The transfer of R&D capabilities to trusted business partners such as TCS is part of Nokia Siemens Networks' overall strategy to realize synergy savings.

"For many years, Tata Consultancy Services has been a valuable partner to Nokia and Siemens, our parent companies. TCS brings to the table an in-depth experience in outsourcing projects and a proven track record of successfully transferring and integrating customers' R&D personnel. This deal provides the employees in Düsseldorf with an excellent opportunity to work with international teams in a global company", says Juhani Hintikka, Head of the Operations and Business Software Business Unit, Nokia Siemens Networks.

"The agreement with Nokia Siemens Networks reiterates TCS' capability to enhance customers' business by leveraging our superior R&D services and strong domain. As the R&D partner for Nokia Siemens Networks, TCS will share its innovative approaches, global best practices and benchmark standards to ensure excellence. The new regional delivery center for telecommunications customers in Düsseldorf - where the transferred employees will work - is strategic to us, as Germany is a key European market", said N. Chandrasekaran, COO and Executive Director of TCS.

"With its strong domain expertise, the worldwide delivery structures based on the company's proprietary Global Network Delivery Model and its strategic alliance partners, TCS is well-placed as a strong competitor in Europe. The integration of Nokia Siemens Networks employees would establish TCS' local presence and strengthen its position as a global player. This is especially important in Germany where brand recognition is key", said Graham Pascoe, partner with the analyst house PriceWaterhouseCooper Advisory.

Working towards its vision of five billion people connected by 2015, Nokia Siemens Networks puts innovation and R&D at the top of its agenda. Working with R&D providers like TCS

enhances Nokia Siemens Networks' ability to deliver new, exciting and profitable services to their customers.

### **About Tata Consultancy Services (TCS)**

Tata Consultancy Services is an IT services, business solutions and outsourcing organization that delivers real results to global businesses, ensuring a level of certainty no other firm can match. TCS offers a consulting-led, integrated portfolio of IT and IT-enabled services delivered through its unique Global Network Delivery Model, recognized as the benchmark of excellence in software development. A part of the Tata Group, India's largest industrial conglomerate, TCS has over 108,000 of the world's best trained IT consultants in 47 countries. The company generated consolidated revenues of US \$4.3 billion for fiscal year which ended 31 March, 2007, and is listed on the National Stock Exchange and Bombay Stock Exchange in India. For more information, visit us at [www.tcs.com](http://www.tcs.com)

### **About Nokia Siemens Networks**

Nokia Siemens Networks is a leading global enabler of communications services. The company provides a complete, well-balanced product portfolio of mobile and fixed network infrastructure solutions and addresses the growing demand for services with 20,000 service professionals worldwide. Nokia Siemens Networks is one of the largest telecommunications infrastructure companies with operations in 150 countries. The company is headquartered in Espoo, Finland.

[www.nokiasiemensnetworks.com](http://www.nokiasiemensnetworks.com)

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