



VoluBill Signs Three Major New Charge it™ DCP Deals

London, 16th June 2008: VoluBill, a leading supplier of real-time charging, control and usage policy management solutions for data and content services, today announced that it has signed three major new software licence and deployment agreements for its Charge it™ DCP (Dynamic Charging Platform) product.

The new software licence agreements are with the Zain Group in the Middle East, Excelcomindo (XL) in Indonesia and a third unnamed operator in the South East Asia region. "We are delighted to be able to report three major new deals for DCP and VoluBill," states John Aalbers, CEO of VoluBill. "Since our acquisition of the DCP product business from Intec Telecom Systems in December, we have been focused on integrating the product with our Charge it Service Controller (Deep Packet Inspection) product line. That is now completed and the result is the only single vendor, end to end rating and charging solution of its kind in the market. These new customer wins show that the benefits of the solution footprint VoluBill can now offer is rapidly being recognised by operators as highly advantageous to them in the competitive markets in which they operate." added Aalbers.

By bringing the rating and charging function right up to the network edge with seamless integration over the boundary for the first time, VoluBill makes advanced charging a true real time operation, with real time access to the vital product, pricing and customer information required to accurately charge customers at the very instant they are using a service. Charge it enables operators to charge for as well and as control access to data and content services in an open and flexible way, whilst eliminating revenue leakage and fraud windows in the process.

"These new customer wins in some of the worlds most dynamic and competitive telecoms markets is contributing to a strong first half performance for VoluBill in 2008, and we look forward to maintaining positive momentum with DCP in the market going forward," explains John Aalbers, CEO of VoluBill. "We are delighted to welcome on board these three major new customers. VoluBill is committed to being a key strategic partner and helping them achieve their key business objectives."



About VoluBill (www.volubill.com)

VoluBill provides innovative “on the network” charging and control solutions to telecoms operators worldwide. VoluBill's solutions enable operators to:

- Manage bandwidth based on subscriber and service centric usage policies & quotas in order to maximise revenues & service experience and eliminate churn
- Offer real-time granular charging for any data, content, VoIP or messaging service using any payment method
- Deliver a truly personalised service experience to individual subscribers through integrated policy-based AAA
- Differentiate themselves competitively in the marketplace through innovative service bundles, personalised pricing plans and unprecedented flexibility in charging models and metrics
- Eliminate revenue leakage and fraud through the ability to enforce real-time spending limits and usage quotas across all services and payment methods
- Realise rapid time to revenue for new product & service offerings through ease of implementation and “drop in” network integration, irrespective of the underlying network technology
- Transcend the boundary between the network and IT systems in order to achieve maximum flexibility and unlock the potential of real time BSS integration

Founded in 2001, VoluBill is a privately owned company, backed by strong international investors including Argo Global Capital, Deutsche Venture Capital, Seventure, Sofinnova Partners, Sofinnova Ventures and XAnge Private Equity.

VoluBill is a global company, with customers and offices in all major geographies as well as centres of excellence in Europe and Asia.

VoluBill is serving the needs of both emerging and established operators worldwide, with more than 65 customers in over 40 countries, and more than 200 million subscribers currently being supported around the world using VoluBill's technology.

About Excelcomindo (XL) (www.xl.co.id)

XL started its commercial operations on 8 October 1996, by providing cellular mobile telephony services using the GSM 900 technology. Later, XL was also awarded the Cellular Mobile Network License for DCS 1800, and the Closed Regular Network License, as well as licenses for Internet and Service Provider (ISP) and Voice over Internet Protocol (VoIP). In 2006, XL obtained 3G Cellular Mobile Network License and started to launch commercially in September 2006.

XL has built more than 12000 Base Transceiver Station (BTS) towers all around Indonesia to



serve more than 18 million customers, and XL is committed to continuously strengthening its quality and coverage in the future, in order to serve customers communication needs anytime, anywhere.

About Zain Group (www.zain.com)

Zain (formerly MTC) is the pioneer of mobile telecommunications in the Middle East and now a major player on the African continent. Zain began life in 1983 in Kuwait as the region's first mobile operator, and since has expanded rapidly. In September 2007, MTC Group announced it has re-branded to Zain.

Today, Zain is a leading mobile and data services operator with licenses in seven Middle Eastern and 15 sub-Saharan African countries with over 15,000 employees, providing a comprehensive range of mobile voice and data services to over 45.7 million active individual and business customers (March 31, 2008). In March 2007, Zain (then known as MTC) was successful in making the highest bid for the 3rd mobile license in the Kingdom of Saudi Arabia, and expects to start operations in 2008.

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